

# TALIWORKS CORPORATION BERHAD (Company No 6052-V)

(Incorporated in Malaysia)

# INTERIM FINANCIAL REPORT ON CONSOLIDATED RESULTS FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2013 (UNAUDITED)

# **CONTENTS**

| CONDENSED STATEMENTS OF FINANCIAL POSITION  | 1       |
|---|---------|
| CONDENSED STATEMENTS OF COMPREHENSIVE INCOME  | 2 - 3   |
| CONDENSED STATEMENTS OF CHANGES IN EQUITY   | 4 - 5   |
| CONDENSED STATEMENTS OF CASH FLOWS  | 6 - 7   |
| PART A – SIGNIFICANT EVENTS AND TRANSACTIONS PURSUANT TO MFRS 134:<br>INTERIM FINANCIAL REPORTING                                       | 8 – 14  |
| PART B – SIGNIFICANT EVENTS AND TRANSACTIONS PURSUANT TO PARAGRAPH 9.22 OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD | 15 – 23 |



# CONDENSED STATEMENTS OF FINANCIAL POSITION 30 Sept 2013

| CONDENSED STATES  | VIENTS OF R |                  |                 |
|---|-------------|------------------|-----------------|
|   |             | 30 Sept 2013     | 31 Dec 2012     |
|   | <u>Note</u> | <u>RM'000</u>    | <u>RM'000</u>   |
|   |             |                  | (Audited)       |
| ASSETS  |             |                  |                 |
| Property, plant and equipment                                   |             | 10,670           | 9,716           |
| Investment properties   |             | 397              | 404             |
| Intangible assets   |             | 459,662          | 432,636         |
| Jointly controlled entities                                     |             | 117,992          | 112,075         |
| Investment in associate   |             | 6,774            | 6,340           |
| Goodwill on consolidation                                       |             | 2,504            | 2,504           |
| Deferred tax assets   | A 1 ( )     | 10,657           | 8,512           |
| Long term trade receivables                                     | A1(c)       | 160,665          | 136,237         |
| Long term other receivables                                     |             | 524              | 418             |
| Deposits, cash and bank balances                                |             | 17,959           | 16,903          |
| <b>Total Non-Current Assets</b>                                 |             | 787,804          | 725,745         |
|   |             |                  |                 |
| Inventories   |             | 1,199            | 1,223           |
| Amount due from contract customers                              |             | 68               | 67              |
| Trade receivables   | A1(c)       | 189,484          | 204,315         |
| Other receivables, deposits and prepayments                     |             | 6,088            | 5,547           |
| Amount due from jointly controlled entity                       |             | 150              | -               |
| Tax recoverable   |             | 806              | 1,050           |
| Available-for-sale financial assets                             |             | 13,853           | 20,946          |
| Deposits, cash and bank balances                                | B11         | 24,204           | 21,966          |
| <b>Total Current Assets</b>                                     |             | 235,852          | 255,114         |
| TOTAL ASSETS  |             | 1,023,656        | 980,859         |
|   |             |                  |                 |
| EQUITY AND LIABILITIES  |             |                  |                 |
| Share capital   |             | 218,246          | 218,246         |
| Reserves  |             | 377,439          | 348,193         |
| Total Equity Attributable to Owners of the                      |             | <b>50.5</b> (0.5 | <b>2</b> 66 430 |
| Company   |             | 595,685          | 566,439         |
| Non-controlling interests                                       |             | 8,433            | 6,769           |
| Total Equity  |             | 604,118          | 573,208         |
| LIABILITIES   |             |                  |                 |
| Long-term borrowings  | В7          | 300,886          | 215,417         |
| Total Non-Current Liabilities                                   |             | 300,886          | 215,417         |
|   |             |                  | _               |
| Amount due to contract customers                                |             | 10,648           | 10,029          |
| Trade payables  |             | 54,256           | 51,137          |
| Other payables and accruals                                     |             | 18,275           | 26,922          |
| Tax liabilities   |             | 5,557            | 5,270           |
| Short-term borrowings   | B7          | 29,916           | 98,876          |
| <b>Total Current Liabilities</b>                                |             | 118,652          | 192,234         |
| TOTAL LIABILITIES   |             | 419,538          | 407,651         |
| TOTAL EQUITY AND LIABILITIES                                    |             | 1,023,656        | 980,859         |
| <u> </u>  |             | ,,,,,,,,,        |                 |
| Net assets per share attributable to owners of the Company (RM) |             | <u>1.3647</u>    | <u>1.2977</u>   |



# CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

|  |        | 3 Months Ended |             | 9 Months Ended |                   |  |
|--|--------|----------------|-------------|----------------|-------------------|--|
|  |        | 30 Se          |             | <u>30 Se</u>   | _                 |  |
|  |        | <u>2013</u>    | <u>2012</u> | <u>2013</u>    | <u>2012</u>       |  |
|  |        | <u>RM'000</u>  | RM'000      | <u>RM'000</u>  | <u>RM'000</u>     |  |
|  |        |                | (restated)  |                | <u>(restated)</u> |  |
| Revenue  | B1,B13 | 58,913         | 87,140      | 202,250        | 191,939           |  |
| Cost of operations   |        | (44,485)       | (65,525)    | (156,413)      | (142,194)         |  |
| Gross profit   |        | 14,428         | 21,615      | 45,837         | 49,745            |  |
| Other operating income   | B13    | 5,195          | 5,321       | 19,839         | 27,150            |  |
| Administrative and other expenses  |        | (6,690)        | (7,289)     | (22,154)       | (24,570)          |  |
| Operating profit   |        | 12,933         | 19,647      | 43,522         | 52,325            |  |
| Finance costs  |        | (5,837)        | (5,568)     | (17,042)       | (14,925)          |  |
| Share of results of jointly controlled                                   |        |                |             |                |                   |  |
| entities   |        | 2,234          | 1,590       | 6,104          | 8,810             |  |
| Share of results of associate  |        | 185            | 125         | 433            | 375               |  |
| Profit before tax  | B4     | 9,515          | 15,794      | 33,017         | 46,585            |  |
| Income tax expense   | B5     | (4,745)        | (4,601)     | (12,262)       | (14,017)          |  |
| Profit for the financial period  |        | 4,770          | 11,193      | 20,755         | 32,568            |  |
| Other comprehensive income/(loss): Net fair value gain on available-for- |        |                |             |                |                   |  |
| sale financial assets  |        | (47)           | 33          | 87             | 103               |  |
| Foreign currency translation differences for foreign operations          |        | 5,954          | (5,553)     | 14,919         | (4,877)           |  |
| Share of other comprehensive   |        | 20             | 10          | 60             | 24                |  |
| income of jointly controlled entity                                      |        | 30             | 10          | 60             | 24                |  |
| Total other comprehensive income/ (loss) for the financial period        |        | 5,937          | (5,510)     | 15,066         | (4,750)           |  |
| Total comprehensive income for the financial period                      |        | 10,707         | 5,683       | 35,821         | 27,818            |  |

The Consolidated Statements of Comprehensive Income should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying significant events and transactions attached to these interim financial statements.



# CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

|  | 3 Month       | ns Ended      | 9 Months Ended |               |  |  |
|--|---------------|---------------|----------------|---------------|--|--|
|  | <u>30 S</u>   | <u>Sept</u>   | <u>30 Sept</u> |               |  |  |
|  | <u>2013</u>   | <u>2012</u>   | <u>2013</u>    | <u>2012</u>   |  |  |
|  | <u>RM'000</u> | <u>RM'000</u> | <u>RM'000</u>  | <u>RM'000</u> |  |  |
|  |               | (restated)    |                | (restated)    |  |  |
| Profit for the financial period attributable to:                     |               |               |                |               |  |  |
| Owners of the Company  | 4,997         | 10,836        | 20,235         | 32,563        |  |  |
| Non-controlling interests  | (227)         | 357           | 520            | 5             |  |  |
|  | 4,770         | 11,193        | 20,755         | 32,568        |  |  |
| Total comprehensive income for the financial period attributable to: |               |               |                |               |  |  |
| Owners of the Company  | 10,474        | 5,671         | 34,157         | 28,232        |  |  |
| Non-controlling interests  | 233           | 12            | 1,664          | (414)         |  |  |
|  | 10,707        | 5,683         | 35,821         | 27,818        |  |  |
| Basic and diluted earnings per share attributable to owners of the   |               | 2.40          | 1.51           | - 4.5         |  |  |
| Company (sen): B9  | 1.14          | <u>2.48</u>   | 4.64           | <u>7.46</u>   |  |  |

The Condensed Statements of Comprehensive Income should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying significant events and transactions attached to these interim financial statements.



# CONDENSED STATEMENTS OF CHANGES IN EQUITY

Attributable to owners of the Company

| At 1 January 2013  | <u>Share</u> <u>capital</u> RM'000 <b>218,246</b> | <u>Share</u> <u>premium</u> RM'000 | Share Option reserve RM'000 | Currency<br>Translation<br>reserve<br>RM'000 | Available-<br>for-sale<br>reserve<br>RM'000 | Merger deficit RM'000 (71,500) | Retained earnings RM'000 | Total<br>RM'000<br><b>566,439</b> | Non-<br>Controlling<br>interest<br>RM'000 | Total<br>Equity<br>RM'000 |
|--|---|------------------------------------|-----------------------------|--|---|--------------------------------|--------------------------|-----------------------------------|---|---------------------------|
| Available-for-sale financial assets                            |   |                                    |                             |  | 87  |                                |                          | 87                                |   | 87                        |
| Share of other comprehensive income of jointly                 |   |                                    |                             |  | 07  |                                |                          | 07                                |   | 0,                        |
| controlled entity  | -   | _                                  | _                           | -  | -   | -                              | 60                       | 60                                | -   | 60                        |
| Foreign currency translation differences                       | -   | -                                  | _                           | 13,775                                       | -   | -                              | -                        | 13,775                            | 1,144                                     | 14,919                    |
| Total other comprehensive income for the                       |   |                                    |                             |  |   |                                |                          |                                   |   | _                         |
| financial period   | -   | -                                  | -                           | 13,775                                       | 87  |                                | 60                       | 13,922                            | 1,144                                     | 15,066                    |
| Profit for the financial period                                |   | _                                  | -                           |  |   |                                | 20,235                   | 20,235                            | 520                                       | 20,755                    |
| Total comprehensive income for the financial period            | -   | -                                  | -                           | 13,775                                       | 87  | -                              | 20,295                   | 34,157                            | 1,664                                     | 35,821                    |
| <b>Transactions with Owners of the Company:</b> Dividends paid |   |                                    | _                           |  |   |                                | (4,911)                  | (4,911)                           |   | (4,911)                   |
| At 30 September 2013   | 218,246   | 74,176                             | 2,205                       | 15,233                                       | 64  | (71,500)                       | 357,261                  | 595,685                           | 8,433                                     | 604,118                   |



# CONDENSED STATEMENTS OF CHANGES IN EQUITY

Attributable to owners of the Company

| <u>Note</u>   | Share<br>capital<br>RM'000 | Share<br>premium<br>RM'000 | Share<br>Option<br>reserve<br>RM'000 | Currency<br>Translation<br>reserve<br>RM'000 | Available-<br>for-sale<br>reserve<br>RM'000 | Merger<br>deficit<br>RM'000 | Retained<br>earnings<br>RM'000 | <u>Total</u><br>RM'000 | Non-<br>Controlling<br>interest<br>RM'000 | <u>Total</u><br><u>Equity</u><br>RM'000 |
|---|----------------------------|----------------------------|--------------------------------------|--|---|-----------------------------|--------------------------------|------------------------|---|---|
| At 1 January 2012  -As previously stated  Effects of change in accounting policy  B14 | 218,246                    | 74,176                     | 2,248                                | 4,634  | <b>14</b> (31)                              | (71,500)                    | <b>277,537</b> 22,938          | <b>505,355</b> 22,907  | 7,338                                     | <b>512,693</b> 22,907                   |
| At 1 January 2012, as restated  | 218,246                    | 74,176                     | 2,248                                | 4,634  | (17)  | (71,500)                    | 300,475                        | 528,262                | 7,338                                     | 535,600                                 |
| Available-for-sale financial assets Share of other comprehensive income of jointly    | -                          | -                          | -                                    | -  | 103   | -                           | -                              | 103                    | -   | 103                                     |
| controlled entity Foreign currency translation differences                            | -                          | -                          | -<br>-                               | (4,458)                                      | -   | -                           | 24                             | 24<br>(4,458)          | -<br>(419)                                | 24<br>(4,877)                           |
| Total other comprehensive (loss)/income for the financial period                      | _                          |                            | _                                    | (4,458)                                      | 103   |                             | 24                             | (4,331)                | (419)                                     | (4,750)                                 |
| Profit for the financial period   | <u> </u>                   | -                          | -                                    | -  | -   | -                           | 32,563                         | 32,563                 | 5   | 32,568                                  |
| Total comprehensive (loss)/income for the financial period                            | -                          | -                          | _                                    | (4,458)                                      | 103   | -                           | 32,587                         | 28,232                 | (414)                                     | 27,818                                  |
| Transaction with owners of the Company:   |                            |                            |                                      |  |   |                             |                                |                        |   |   |
| Transfer to/(from) reserve upon ESOS options lapsed                                   | -                          | -                          | (15)                                 | -  | -   | -                           | 15                             | -                      | -   | -                                       |
| Dividends paid  |                            |                            | (15)                                 |  |   |                             | (1,637)                        | (1,637)                | -   | (1,637)                                 |
| Total transaction with owners of the Company  | -                          | -                          | (15)                                 | -  | -   |                             | (1,622)                        | (1,637)                | -   | (1,637)                                 |
| At 30 September 2012  | 218,246                    | 74,176                     | 2,233                                | 176  | 86  | (71,500)                    | 331,440                        | 554,857                | 6,924                                     | 561,781                                 |

The Condensed Statements of Changes in Equity should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying significant events and transactions attached to these interim financial statements.



# CONDENSED STATEMENTS OF CASH FLOWS

| Profit before tax  |   | 9 Months Ended 30 Sept 2013 RM'000    | 9 Months Ended 30 Sept 2012 RM'000 |
|--|---|---------------------------------------|------------------------------------|
| Profit before tax  | CASH FLOWS FROM/(USED) IN OPERATING ACTIVITIES                      |                                       |                                    |
| Non-cash items   | · · · · · · · · · · · · · · · · · · ·                               | 33.017                                | 46,585                             |
| Non-cash items   |   | ,-                                    |                                    |
| Interest income   Finance costs   17,042   14,925   14,925   17,042   14,925   14,925   17,042   14,925   17,042   14,925   17,042   14,925   17,042   14,925   17,042   14,925   17,042   14,925   17,042   14,925   17,042   14,925   17,042   14,925   17,042   14,925   17,042   17, | 3   | 7,908                                 | 2,831                              |
| Finance costs  |   | -                                     |                                    |
| Net increase in long term receivables, trade and other receivables, amount due from contract customer and inventories         (14,110)         (74,424)           Net increase in trade and other payables and amount due to contract customers         2,803         23,596           Cash Generated From Operations         46,211         13,144           Income tax paid         (14,750)         (11,007)           Income tax refunded         887         -           Net Cash From Operating Activities         32,348         2,137           CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES         488         413           Interest received         488         413           Property, plant and equipment:         - proceeds from disposal         35         41           - purchase         (2,267)         (3,110)           Purchase of intangible assets         (2,035)         (125,930)           Available-for-sale financial assets:         (18,900)         (12,500)           - proceeds from redemption         26,488         13,989           Placement of deposits pledged as security         (1,056)         (1,041)           Net Cash From/(Used In) Investing Activities         2,753         (128,138)           CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES         Interest paid         (22,350)         (1,246)   | Finance costs   | ` '                                   | , ,                                |
| Net increase in long term receivables, trade and other receivables, amount due from contract customer and inventories         (14,110)         (74,424)           Net increase in trade and other payables and amount due to contract customers         2,803         23,596           Cash Generated From Operations         46,211         13,144           Income tax paid         (14,750)         (11,007)           Income tax refunded         887         -           Net Cash From Operating Activities         32,348         2,137           CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES         488         413           Interest received         488         413           Property, plant and equipment:         - proceeds from disposal         35         41           - purchase         (2,267)         (3,110)           Purchase of intangible assets         (2,035)         (125,930)           Available-for-sale financial assets:         (18,900)         (12,500)           - proceeds from redemption         26,488         13,989           Placement of deposits pledged as security         (1,056)         (1,041)           Net Cash From/(Used In) Investing Activities         2,753         (128,138)           CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES         Interest paid         (22,350)         (1,246)   | Operating Profit Before Working Capital Changes                     | 57,518                                | 63,972                             |
| Net increase in trade and other payables and amount due to contract customers         2,803         23,596           Cash Generated From Operations         46,211         13,144           Income tax paid         (14,750)         (11,007)           Income tax refunded         887         -           Net Cash From Operating Activities         32,348         2,137           CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES         Interest received         488         413           Property, plant and equipment:         -         -         (2,267)         (3,110)           Purchase         (2,267)         (3,110)         (125,930)         (125,930)           Available-for-sale financial assets:         -         (18,900)         (12,500)         -           - purchase         (18,900)         (12,500)         -   |   | ,                                     | ,                                  |
| customers         2,803         23,596           Cash Generated From Operations         46,211         13,144           Income tax paid         (14,750)         (11,007)           Income tax refunded         887         -           Net Cash From Operating Activities         32,348         2,137           CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES         Interest received         488         413           Property, plant and equipment:         - proceeds from disposal         35         41           - purchase         (2,267)         (3,110)           Purchase of intangible assets         (2,035)         (125,930)           Available-for-sale financial assets:         - purchase         (18,900)         (12,500)           - proceeds from redemption         26,488         13,989           Placement of deposits pledged as security         (1,056)         (1,041)           Net Cash From/(Used In) Investing Activities         2,753         (128,138)           CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES         (22,350)         (1,246)           Interest paid         (22,350)         (1,057)           Dividends paid         (4,911)         (1,637)           Repayment of borrowings         (93,603)         (126,700)   | due from contract customer and inventories                          | (14,110)                              | (74,424)                           |
| Cash Generated From Operations       46,211       13,144         Income tax paid       (14,750)       (11,007)         Income tax refunded       887       -         Net Cash From Operating Activities       32,348       2,137         CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES       488       413         Interest received       488       413         Property, plant and equipment:       - proceeds from disposal       35       41         - purchase       (2,267)       (3,110)         Purchase of intangible assets       (2,035)       (125,930)         Available-for-sale financial assets:       (18,900)       (12,500)         - proceeds from redemption       26,488       13,989         Placement of deposits pledged as security       (1,056)       (1,041)         Net Cash From/(Used In) Investing Activities       2,753       (128,138)         CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES       Interest paid       (22,350)       (1,246)         Dividends paid       (4,911)       (1,637)         Repayment of borrowings       (93,603)       (126,700)         Drawdown of borrowings       89,460       252,871  | Net increase in trade and other payables and amount due to contract |                                       |                                    |
| Income tax paid   (14,750)   (11,007)     Income tax refunded   887  |   | ·                                     |                                    |
| Income tax refunded   887   32,348   2,137   | -   |                                       |                                    |
| Net Cash From Operating Activities         32,348         2,137           CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES         488         413           Interest received         488         413           Property, plant and equipment:  | *   | · · · · · · · · · · · · · · · · · · · | (11,007)                           |
| CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES         488         413           Property, plant and equipment:         - proceeds from disposal         35         41           - purchase         (2,267)         (3,110)           Purchase of intangible assets         (2,035)         (125,930)           Available-for-sale financial assets:         (18,900)         (12,500)           - proceeds from redemption         26,488         13,989           Placement of deposits pledged as security         (1,056)         (1,041)           Net Cash From/(Used In) Investing Activities         2,753         (128,138)           CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES         (22,350)         (1,246)           Dividends paid         (4,911)         (1,637)           Repayment of borrowings         (93,603)         (126,700)           Drawdown of borrowings         89,460         252,871   |   |                                       |                                    |
| Interest received       488       413         Property, plant and equipment:       - proceeds from disposal       35       41         - purchase       (2,267)       (3,110)         Purchase of intangible assets       (2,035)       (125,930)         Available-for-sale financial assets:       (18,900)       (12,500)         - purchase       (18,900)       (12,500)         - proceeds from redemption       26,488       13,989         Placement of deposits pledged as security       (1,056)       (1,041)         Net Cash From/(Used In) Investing Activities       2,753       (128,138)         CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES       (22,350)       (1,246)         Dividends paid       (4,911)       (1,637)         Repayment of borrowings       (93,603)       (126,700)         Drawdown of borrowings       89,460       252,871   | Net Cash From Operating Activities                                  | 32,348                                | 2,137                              |
| Property, plant and equipment:       35       41         - purchase       (2,267)       (3,110)         Purchase of intangible assets       (2,035)       (125,930)         Available-for-sale financial assets:       (18,900)       (12,500)         - purchase       (18,900)       (12,500)         - proceeds from redemption       26,488       13,989         Placement of deposits pledged as security       (1,056)       (1,041)         Net Cash From/(Used In) Investing Activities       2,753       (128,138)         CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES       (22,350)       (1,246)         Dividends paid       (4,911)       (1,637)         Repayment of borrowings       (93,603)       (126,700)         Drawdown of borrowings       89,460       252,871  | · · · · · · · · · · · · · · · · · · ·                               | 400                                   |                                    |
| - proceeds from disposal 35 41 - purchase (2,267) (3,110) Purchase of intangible assets (2,035) (125,930) Available-for-sale financial assets: - purchase (18,900) (12,500) - proceeds from redemption 26,488 13,989 Placement of deposits pledged as security (1,056) (1,041) Net Cash From/(Used In) Investing Activities 2,753 (128,138)  CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES Interest paid (22,350) (1,246) Dividends paid (4,911) (1,637) Repayment of borrowings (93,603) (126,700) Drawdown of borrowings 89,460 252,871   |   | 488                                   | 413                                |
| - purchase (2,267) (3,110) Purchase of intangible assets (2,035) (125,930) Available-for-sale financial assets: - purchase (18,900) (12,500) - proceeds from redemption 26,488 13,989 Placement of deposits pledged as security (1,056) (1,041) Net Cash From/(Used In) Investing Activities 2,753 (128,138)  CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES Interest paid (22,350) (1,246) Dividends paid (4,911) (1,637) Repayment of borrowings (93,603) (126,700) Drawdown of borrowings 89,460 252,871  |   | 25                                    | 41                                 |
| Purchase of intangible assets       (2,035)       (125,930)         Available-for-sale financial assets:       (18,900)       (12,500)         - purchase       (18,900)       (12,500)         - proceeds from redemption       26,488       13,989         Placement of deposits pledged as security       (1,056)       (1,041)         Net Cash From/(Used In) Investing Activities       2,753       (128,138)         CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES       (22,350)       (1,246)         Dividends paid       (4,911)       (1,637)         Repayment of borrowings       (93,603)       (126,700)         Drawdown of borrowings       89,460       252,871  |   |                                       |                                    |
| Available-for-sale financial assets: - purchase - proceeds from redemption - proceeds from redemption Placement of deposits pledged as security Net Cash From/(Used In) Investing Activities  CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES Interest paid Dividends paid Repayment of borrowings  Cash Flows From/(Used In) Financing Activities  (22,350) (1,246) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637) (1,637)  | -   |                                       |                                    |
| - purchase       (18,900)       (12,500)         - proceeds from redemption       26,488       13,989         Placement of deposits pledged as security       (1,056)       (1,041)         Net Cash From/(Used In) Investing Activities       2,753       (128,138)         CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES       (22,350)       (1,246)         Dividends paid       (4,911)       (1,637)         Repayment of borrowings       (93,603)       (126,700)         Drawdown of borrowings       89,460       252,871   | · ·   | (2,033)                               | (123,930)                          |
| - proceeds from redemption Placement of deposits pledged as security Net Cash From/(Used In) Investing Activities  CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES Interest paid Dividends paid Repayment of borrowings  (22,350) (1,246) (4,911) (1,637) (93,603) (126,700) Drawdown of borrowings  89,460 252,871   |   | (18 900)                              | (12 500)                           |
| Placement of deposits pledged as security         (1,056)         (1,041)           Net Cash From/(Used In) Investing Activities         2,753         (128,138)           CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES         (22,350)         (1,246)           Dividends paid         (4,911)         (1,637)           Repayment of borrowings         (93,603)         (126,700)           Drawdown of borrowings         89,460         252,871   | •   | · · ·                                 |                                    |
| Net Cash From/(Used In) Investing Activities       2,753       (128,138)         CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES       (22,350)       (1,246)         Interest paid       (4,911)       (1,637)         Repayment of borrowings       (93,603)       (126,700)         Drawdown of borrowings       89,460       252,871  | *   | ·                                     |                                    |
| CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES         Interest paid       (22,350)       (1,246)         Dividends paid       (4,911)       (1,637)         Repayment of borrowings       (93,603)       (126,700)         Drawdown of borrowings       89,460       252,871  |   |                                       |                                    |
| Interest paid       (22,350)       (1,246)         Dividends paid       (4,911)       (1,637)         Repayment of borrowings       (93,603)       (126,700)         Drawdown of borrowings       89,460       252,871   | The Cush From (Osed in) investing receivines                        | 2,733                                 | (120,130)                          |
| Dividends paid       (4,911)       (1,637)         Repayment of borrowings       (93,603)       (126,700)         Drawdown of borrowings       89,460       252,871  | · · · · · · · · · · · · · · · · · · ·                               | (22.250)                              | (1.246)                            |
| Repayment of borrowings         (93,603)         (126,700)           Drawdown of borrowings         89,460         252,871   | *   |                                       |                                    |
| Drawdown of borrowings 89,460 252,871  | •   |                                       | * * * *                            |
|  |   | , , ,                                 |                                    |
| Renayment of finance lease havables  | Repayment of finance lease payables                                 | (157)                                 | 232,671                            |
| Net Cash (Used In)/ From Financing Activities (31,561) 123,288   |   |                                       | 123 288                            |
| 125,266 (Sed III)/ 110III 1 III alicing Activities (51,301)  | Net Cash (Osea III)/ 1101111 Infancing Activities                   | (31,301)                              | 123,200                            |
| NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS  3,540 (2,713)  |   | 3,540                                 | (2,713)                            |
| Effects of foreign exchange rate changes 699 (301)   | Effects of foreign exchange rate changes                            | 699                                   | (301)                              |
|  |   |                                       |                                    |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF  |   |                                       |                                    |
| FINANCIAL PERIOD 17,015 25,554   |   | 17,015                                | 25,554                             |
| CASH AND CASH EQUIVALENTS AT THE END OF FINANCIAL PERIOD 21,254 22,540   |   | 21,254                                | 22,540                             |



# CONDENSED STATEMENTS OF CASH FLOWS

|  | 9 Months Ended 30 Sept 2013 RM'000 | 9 Months Ended 30 Sept 2012 RM'000 |
|--|------------------------------------|------------------------------------|
| Cash and cash equivalents comprised the following amounts in the statements of financial position: |                                    |                                    |
| Deposits with financial institutions   | 30,959                             | 29,363                             |
| Bank and cash balances   | 11,204                             | 10,503                             |
| Total deposits, bank and cash balances   | 42,163                             | 39,866                             |
| Less: Deposits pledged as security for banking facilities  | (17,959)                           | (15,623)                           |
| Less: Bank and cash balances restricted  | -                                  | (1,703)                            |
| Less: Bank Overdraft   | (2,950)                            | -                                  |
|  | 21,254                             | 22,540                             |

The Condensed Statements of Cash Flows should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying significant events and transactions attached to these interim financial statements.



# PART A – SIGNIFICANT EVENTS AND TRANSACTIONS PURSUANT TO MFRS 134: INTERIM FINANCIAL REPORTING

### A1 - Basis of Preparation

(a) The interim financial statements are unaudited and have been prepared in accordance with the requirements of MFRS134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board.

The interim financial statements should be read in conjunction with the latest audited financial statements of the Company and its subsidiaries ("Group") for the financial year ended 31 December 2012. The significant events and transactions attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the previous financial year.

The significant accounting policies and methods of computation adopted in these interim financial statements are consistent with those adopted in the latest audited financial statements, except for the adoption of new Malaysian Financial Reporting Standards (MFRSs) and Amendments to MFRSs with effect from 1 January 2013 relevant to the Group as follows:-

# MFRSs, Amendments to MFRSs

| MFRS 7   | Financial Instruments: Disclosures (Amendment relating to Disclosures -      |  |  |  |  |  |  |  |
|----------|--|--|--|--|--|--|--|--|
|          | Offsetting Financial Assets and Liabilities)                                 |  |  |  |  |  |  |  |
| MFRS 10  | Consolidated Financial Statements  |  |  |  |  |  |  |  |
| MFRS 10  | Consolidated Financial Statements (Amendments relating to Transition         |  |  |  |  |  |  |  |
|          | Guidance)  |  |  |  |  |  |  |  |
| MFRS 11  | Joint Arrangements   |  |  |  |  |  |  |  |
| MFRS 11  | Joint Arrangements (Amendments relating to Transition Guidance)              |  |  |  |  |  |  |  |
| MFRS 12  | Disclosure of Interests in Other Entities                                    |  |  |  |  |  |  |  |
| MFRS 12  | Disclosure of Interests in Other Entities (Amendments relating to Transition |  |  |  |  |  |  |  |
|          | Guidance)  |  |  |  |  |  |  |  |
| MFRS 13  | Fair Value Measurement   |  |  |  |  |  |  |  |
| MFRS 119 | Employee Benefits (IAS 19 as amended by IASB in June 2011)                   |  |  |  |  |  |  |  |
| MFRS 127 |  |  |  |  |  |  |  |  |
| MFRS 128 | Investment in Associates and Joint Ventures (IAS 28 as amended by IASB in    |  |  |  |  |  |  |  |
|          | May 2011)  |  |  |  |  |  |  |  |

Amendments to MFRSs contained in the document entitled Annual Improvements 2009-2011 cycle

The application of the above MFRSs, Amendments to MFRSs did not result in any significant changes in the accounting policies and presentation of the financial statements of the Group.

(b) The principal closing rates used in translation of foreign currency amounts were as follows:

| Foreign currency            | 30 Sep<br>2013 | 30 Jun<br>2013 | 31 Dec<br>2012 |           |
|-----------------------------|----------------|----------------|----------------|-----------|
|                             | <u>RM</u>      | <u>RM</u>      | <u>RM</u>      | <u>RM</u> |
| 1 US Dollar (USD)           | 3.26           | 3.16           | 3.06           | 3.06      |
| 1 Singapore Dollar (SGD)    | 2.60           | 2.50           | 2.50           | 2.50      |
| 100 Hong Kong Dollars (HKD) | 42.04          | 40.74          | 39.45          | 39.44     |
| 100 Chinese Renminbi (RMB)  | 53.25          | 51.49          | 49.08          | 48.67     |



# A1 - Basis of Preparation (continued)

(c) Critical Accounting Judgment and Key Sources of Estimation Uncertainty

The preparation of these interim financial statements requires the Board to make critical judgments, estimates and assumptions that may affect the application of accounting policies and the amounts recognised in these financial statements.

In these interim financial statements, critical estimates were made to the carrying amount of trade receivables of Sungai Harmoni Sdn Bhd ("SHSB") and Taliworks (Langkawi) Sdn Bhd ("TLSB"), wholly owned subsidiaries of the Company.

(i) SHSB - Due under a Debt Settlement Agreement ("DSA")

Arising from the DSA with Syarikat Pengeluar Air Sungai Selangor Sdn Bhd ("SPLASH") in 2005, a total of RM64.827 million was agreed to be settled via ten installments, commencing from 31 December 2006 and ending on 31 December 2015. It is assumed that the remaining 8th to 10th installments will be paid as scheduled in accordance with the terms of the DSA and as such, no further provision of discounting will be required beyond what has been previously been discounted and the accumulated provision for discounting made previously will continue to unwind during the remaining tenure of the DSA.

# (ii) SHSB - Invoiced Amounts

As at the end of the reporting period, the invoiced amounts due and owing from SPLASH amounted to RM247.8 million. The Group estimates that approximately RM82.0 million will be received in the next twelve months, and as such has been classified as current. The balance outstanding of RM165.8 million is expected to be received progressively between 2014 and 2017 and accordingly, have been classified as long term trade receivables.

Arising from the above estimation, a net impact of RM2.591 million was made in the current quarter (YTD -RM8.741 million), comprising:-

- (a) an additional provision for discounting on a deferred payment consideration of RM5.446 million (YTD RM19.135 million) which was set-off against revenue; and
- (b) a reversal of discounting of receivables amounting to RM2.855 million (YTD RM10.394 million) recognised as Other Income.

# (iii) TLSB – Amount due from the Kedah State Government

The Kedah State Government has offered to settle the outstanding amount via various scheduled payments, commencing from May 2013 and ending in November 2013. Out of the total amount of RM20.995 million outstanding as at the beginning of the financial period, three payments totaling RM8.217 million has been received as of 13 November 2013 (being a date not earlier than 7 days from the date of this Report).

Although there has been a delay in the scheduled payments, nevertheless, based on previous repayments, there is reasonable ground to assume that the remaining scheduled payments will continue to be paid over the next twelve months and accordingly, the amount owing by the Kedah State Government has been classified as being current.

The above critical accounting judgments and estimates will be re-assessed as and when actual payments are received and this may have a significant impact to future amounts recognised in the financial statements.



# A2 - Auditors' Reports

The auditors' report on the financial statements of the Group and the Company for the most recent audited financial statements were not subject to any qualification.

However, an emphasis of matter had been included by the auditors to draw attention on the uncertainty over the collectability of amounts owing by SPLASH due to an impasse; as well as the key bases and assumptions used by the Directors in estimating the recoverable amounts of the intangible assets.

# A3 - Comments about the Seasonal or Cyclicality of Interim Operations

There are no significant seasonal or cyclical factors affecting the operations of the Group.

# A4 -Unusual Nature and Amount of Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

Save as disclosed in Note A1(c)(ii) and significant transactions listed in Note B4, there are no items affecting the assets, liabilities, equity, net income or cash flows of the Group that were unusual because of their nature, size or incidence during the current quarter and financial period.

# A5 - Accounting Estimates

There were no changes in estimates of amounts reported in prior financial years of the Group that have had a material effect in the current quarter and financial period.

#### A6 - Issuance, Cancellation, Repurchases, Resale and Repayments of Debt and Equity Securities

During the current quarter and financial period, there was no issuance, cancellation, repurchase, resale or repayment of equity or debt securities by the Company.

As at the end of the financial period, the Company has 43,000 ESOS options exercisable at RM1.31 per share and 4,161,000 ESOS options exercisable at RM1.90 per share. The ESOS options, if not exercised, will expire on 29 September 2015.

#### A7 - Dividends Paid

During the current financial quarter and financial period, the following dividends were paid:-

| I | n respect of the financial year ended 31 December 2012  | RM'000 |
|---|---|--------|
| • | Final gross dividend of 1.5 sen per share on 436,491,580 ordinary shares of RM0.50 each, less income tax at 25%, paid on 31 July 2013 | 4,911  |

# A8 - Material Subsequent Events

There were no material events subsequent to the end of the interim period that have not been reflected in the interim financial statements.



# A9 - Changes in Composition of the Group

There were no changes to the composition of the Group during the current quarter and financial period including business combination, acquisition or disposal of subsidiaries and long term investments, restructuring and discontinued operations, except for the liquidation of Taliworks-IBI Technologies International Limited, a 70% owned subsidiary, on 9 January 2013 wherein a provisional liquidator was appointed.

#### A10 - Changes in Contingent Liabilities or Contingent Assets

The changes to the contingent liabilities of the Group since the last audited date of the statement of financial position are as follows:-

Bank facilities to facilitate issuance of performance guarantees and tender bonds for the Group's (a) bidding for overseas projects, and performance bonds on contracts for the management, operation and maintenance of water treatment plants and construction contracts.

RM'000

Secured against deposits pledged to the financial institutions

Decrease in bank guarantees issued to third parties for services rendered and as (1,000)performance bonds on behalf of an unincorporated joint venture

Decrease in bank guarantees issued to third parties for services rendered and as (363)performance bonds on behalf of subsidiaries

Increase in bank guarantees issued to third parties for services rendered and as <u>25</u> performance bonds

#### (b) Litigations

There were no material changes to the status of litigations requiring re-assessment of present obligations in relation to these litigations except for the following case:-

Sichuan Provincial Economic and Technological Investment Guarantee Centre ("the Plaintiff") against 1st Defendant: Puresino (Guanghan) Water Co., Ltd. ("Puresino Guanghan"), a subsidiary of the Company; 2nd Defendant: Beijing Puresino-Boda Environmental Engineering Co., Ltd; 3rd Party: Sichuan Watson Environmental Engineering Co., Ltd; 3rd Party: China Electronic System Engineering 3rd Construction Co., Ltd.

Puresino Guanghan had on 27 March 2013 received a Civil Judgement dated 26 January 2013 from the Sichuan Province High Court, which overruled the Sichuan Deyang Intermediate People's Court Civil Judgement (2010) No.61. The decision of the Court was final and as a result thereof, a reversal of litigation claims previously accrued in the financial statements amounting to RM2.139 million was recognised in that financial period.



# **A11-Operating Segments**

Segmental information is presented in respect of the Group's business segments, which reflect the Group's management structure and the way financial information is internally reviewed by the Group's chief operating decision maker.

|                |  | Waste man   | nagement   | Const  | ruction   | <u>Oth</u>   | <u>ners</u>   | <u>To</u>   | <u>otal</u>   |
|----------------|--|---|--|--|---|--|---|---|---|
| 2013<br>RM'000 | 2012<br>RM'000<br>(restated)                                     | 2013<br>RM'000  | 2012<br>RM'000   | 2013<br>RM'000   | 2012<br>RM'000  | 2013<br>RM'000   | 2012<br>RM'000  | 2013<br>RM'000  | 2012<br>RM'000<br>(restated)  |
|                |  |   |  |  |   |  |   |   |   |
| 43,559         | 39,604   | 12,065  | 13,174   | 8,623*   | 38,611  | 12,077^  | 8,005   | 76,324  | 99,394  |
| -              |  | (146)   | (138)  | -  | (719)   | (11,819)   | (7,955)   | (11,965)  | (8,812)   |
| 43,559         | 39,604   | 11,919  | 13,036   | 8,623  | 37,892  | 258  | 50  | 64,359  | 90,582  |
|                |  |   |  |  |   |  |   |   |   |
|                |  |   |  |  |   |  |   |   |   |
| (5,446)        | (3,442)  | -   |  | -  |   | -  |   | (5,446)   | (3,442)   |
|                |  |   |  |  |   |  |   |   |   |
| 38,113         | 36,162   | 11,919  | 13,036   | 8,623  | 37,892  | 258  | 50  | 58,913  | 87,140  |
|                | and distri<br>2013<br>RM'000<br>43,559<br>-<br>43,559<br>(5,446) | RM'000 RM'000 (restated)  43,559 39,604  43,559 39,604  (5,446) (3,442) | and distribution           2013         2012         2013           RM'000         RM'000         RM'000           (restated)         RM'000           43,559         39,604         12,065           -         (146)           43,559         39,604         11,919           (5,446)         (3,442)         - | and distribution           2013         2012         2013         2012           RM'000         RM'000         RM'000         RM'000           43,559         39,604         12,065         13,174           -         -         (146)         (138)           43,559         39,604         11,919         13,036           (5,446)         (3,442)         -         - | and distribution         2013         2012         2013         2012         2013           RM'000         RM'000         RM'000         RM'000         RM'000         RM'000         RM'000           43,559         39,604         12,065         13,174         8,623*           -         -         (146)         (138)         -           43,559         39,604         11,919         13,036         8,623           (5,446)         (3,442)         -         -         - | and distribution         2013         2012         2013         2012         2013         2012           RM'000         RM'000         RM'000         RM'000         RM'000         RM'000         RM'000           43,559         39,604         12,065         13,174         8,623*         38,611           -         -         (146)         (138)         -         (719)           43,559         39,604         11,919         13,036         8,623         37,892           (5,446)         (3,442)         -         -         -         -         - | and distribution         2013         2012         2013         2013         2012         2013         2013         2013         2012         2013         2013         2012         2013         2013         2012         2013         2013         2012         2013 | and distribution         2013         2012         2013         2013         2012         2013         2013         2013         2013         2013         2013         2013         2013 | and distribution         2013         2012         2013         2013         2012         2013         2012         2013         2012         2013         2012         2013         2012         2013         2013         2012         2013         2013         2012         2013         2013         2012         2013         2013         2013         2013         2013 |

<sup>\*</sup> Including RM163,000 (Q3FY12: RM3,890,000) construction revenue recognised pursuant to IC Interpretation 12 - Service Concession Arrangements from the construction of a public service infrastructure.

Note: Segment policy is to show the effect of discounting of revenue by reducing revenue recognised instead of within operating expenses.

<sup>^</sup> Including dividend income of RM10,680,000 (Q3FY12: RM7,050,000) received from a subsidiary.



|   | suppl           | eatment,<br>y and<br>oution | Wa<br>manag      | <del></del>      | Constr          | uction_        | <u>To</u><br><u>high</u> |                | Oth             | <u>ers</u>     | <u>To</u>         | <u>tal</u>        |
|---|-----------------|-----------------------------|------------------|------------------|-----------------|----------------|--------------------------|----------------|-----------------|----------------|-------------------|-------------------|
| 3 months ended 30 September   | 2013<br>RM'000  | 2012<br>RM'000              | 2013<br>RM'000   | 2012<br>RM'000   | 2013<br>RM'000  | 2012<br>RM'000 | 2013<br>RM'000           | 2012<br>RM'000 | 2013<br>RM'000  | 2012<br>RM'000 | 2013<br>RM'000    | 2012<br>RM'000    |
| Earnings before finance costs, depreciation and amortisation            |                 |                             |                  |                  |                 |                |                          |                |                 |                |                   |                   |
| and income tax expense Depreciation and amortisation                    | 14,458<br>(107) | 16,667<br>(144)             | 5,959<br>(4,000) | 5,524<br>(4,192) | (1,841) (61)    | 3,235 (84)     | 2,235                    | 1,590<br>      | 15,867<br>(54)  | 2,904<br>(55)  | 36,678<br>(4,222) | 29,920<br>(4,475) |
| Finance costs   | 14,351          | 16,523                      | 1,959<br>(5,443) | 1,332<br>(5,116) | (1,902)<br>(27) | 3,151<br>(8)   | 2,235                    | 1,590          | 15,813<br>(597) | 2,849<br>(663) | 32,456<br>(6,067) | 25,445<br>(5,787) |
| Inter-segment results   | 510             | 510                         | 317              | 336              | -               |                | -                        |                | (17,886)        | (4,835)        | (17,059)          | (3,989)           |
| Segment results Share of results of associates                          | 14,861          | 17,033                      | (3,167)          | (3,448)          | (1,929)         | 3,143          | 2,235                    | 1,590          | (2,670)         | (2,649)        | 9,330<br>185      | 15,669<br>125     |
| Profit before tax Income tax expense Profit for the financial period as |                 |                             |                  |                  |                 |                |                          |                |                 |                | 9,515<br>(4,745)  | 15,794<br>(4,601) |
| per statement of comprehensive income                                   |                 |                             |                  |                  |                 |                |                          |                |                 |                | 4,770             | 11,193            |

The segment assets and segment liabilities of the Group are as follows:

|   | Water tro<br>suppl<br>distrib         | y and                                 |  | <u>aste</u><br>gement                  | <u>Constr</u>                      | <u>uction</u>                      |                                | <u>oll</u><br>way            | <u>Oth</u>                     | <u>ners</u>                    | <u>To</u>                                | <u>tal</u>                             |
|---|---------------------------------------|---------------------------------------|--|--|------------------------------------|------------------------------------|--------------------------------|------------------------------|--------------------------------|--------------------------------|--|--|
| As at 30 September  | 2013<br>RM'000                        | 2012<br>RM'000                        | 2013<br>RM'000                         | 2012<br>RM'000                         | 2013<br>RM'000                     | 2012<br>RM'000                     | 2013<br>RM'000                 | 2012<br>RM'000<br>(restated) | 2013<br>RM'000                 | 2012<br>RM'000                 | 2013<br>RM'000                           | 2012<br>RM'000<br>(restated)           |
| Segment assets Segment liabilities Net segment assets/(liabilities) | 342,851<br>(45,518)<br><b>297,333</b> | 319,756<br>(46,306)<br><b>273,450</b> | 504,647<br>(308,768)<br><b>195,879</b> | 472,422<br>(279,617)<br><b>192,805</b> | 32,520<br>(27,033)<br><b>5,487</b> | 36,066<br>(28,474)<br><b>7,592</b> | 117,992<br>-<br><b>117,992</b> | 111,051<br>-<br>111,051      | 25,646<br>(38,219)<br>(12,573) | 25,014<br>(48,131)<br>(23,117) | 1,023,656<br>(419,538)<br><b>604,118</b> | 964,309<br>(402,528)<br><b>561,781</b> |



The following is an analysis of the Group's revenue and total assets by geographical areas:

|                             | Rev           | <u>renue</u>  | <u>Total</u> | assets        |
|-----------------------------|---------------|---------------|--------------|---------------|
| 3 months ended 30 September | <u>2013</u>   | <u>2012</u>   | <u>2013</u>  | <u>2012</u>   |
|                             | <u>RM'000</u> | <u>RM'000</u> | RM'000       | <u>RM'000</u> |
|                             |               | (restated)    |              |               |
|                             |               |               |              |               |
| Malaysia                    | 46,830^       | 70,214        | 517,806      | 491,456       |
| China / Hong Kong SAR       | 12,083        | 16,926        | 505,665      | 472,678       |
| Singapore                   | -             | -             | 185          | 175           |
|                             | 58,913        | 87,140        | 1,023,656    | 964,309       |

<sup>^</sup> inclusive of provision for discounting on the deferred payment consideration of RM5,446,000 (Q3FY12: RM3,442,000)



# PART B – SIGNIFICANT EVENTS AND TRANSACTIONS PURSUANT TO PARAGRAPH 9.22 OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

# B1 - Analysis of Performance

#### (a) Revenue

|   | 3 Months<br><u>Ended</u><br>30 Sept 2013<br><u>RM</u> '000 | 3 Months<br><u>Ended</u><br>30 June 2013<br><u>RM</u> '000 | 3 Months Ended 30 Sept 2012 RM'000 (restated) |
|---|--|--|---|
| Water treatment, supply and distribution                            | 43,559   | 43,510   | 39,604  |
| Construction (note 1)   | 8,623  | 29,522   | 37,892  |
| Waste management  | 11,919   | 12,398   | 13,036  |
| Others  | 258  | 91   | 50  |
|   | 64,359   | 85,521   | 90,582  |
| Less: Provision for discounting on a deferred payment consideration | (5,446)  | (6,821)  | (3,442)                                       |
|   | 58,913   | 78,700   | 87,140  |

# Note 1

Including RM163,000 (Q2FY13: RM121,000; Q3FY12: RM3,890,000) construction revenue recognised pursuant to IC Interpretation 12 - Service Concession Arrangements from the construction of a public service infrastructure.

# (b) Profit Before Tax

|                               | 3 Months      | 3 Months     | 3 Months          |
|-------------------------------|---------------|--------------|-------------------|
|                               | <b>Ended</b>  | <b>Ended</b> | <b>Ended</b>      |
|                               | 30 Sept 2013  | 30 June 2013 | 30 Sept 2012      |
|                               | <u>RM'000</u> | RM'000       | <u>RM'000</u>     |
|                               |               |              | <u>(restated)</u> |
| Water treatment, supply and   |               |              |                   |
| distribution                  | 14,861        | 15,286       | 17,033            |
| Construction (note 1)         | (1,902)       | 1,061        | 3,151             |
| Waste management              | 2,221         | 3,131        | 1,614             |
| Investment holding and others | (2,247)       | (2,491)      | (2,151)           |
| Operating profit              | 12,933        | 16,987       | 19,647            |
| Finance cost                  | (5,837)       | (5,500)      | (5,568)           |
| Share of results of a jointly | (0,007)       | (0,000)      | (0,000)           |
| controlled entity             | 2,234         | 2,216        | 1,590             |
| Share of results of associate | 185           | 67           | 125               |
| Profit before tax             | 9,515         | 13,770       | 15,794            |

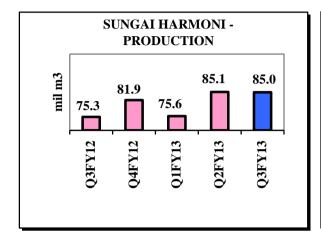
# Note 1

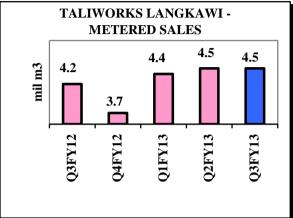
Includes RM15,000 (Q2FY13: RM11,000; Q3FY12: RM353,000) construction profit recognised pursuant to IC Interpretation 12 – Service Concession Arrangements from the construction of an infrastructure by a subsidiary.



# **B1** – Analysis of Performance (continued)

The following are the production statistics of Sungai Harmoni Sdn Bhd ("SHSB") and metered sales of Taliworks (Langkawi) Sdn Bhd ("TLSB")





# Analysis of Y-o-Y Results

#### Revenue

The Group revenue recorded a significant decline from RM90.6 million to RM64.4 million in the current quarter mainly due to lower contribution from the construction business. However, after taking into account the impact from the provision for discounting, the Group revenue was even lower at RM58.9 million as compared to RM87.1 million a year ago.

In the water treatment, supply and distribution business, the segment registered an increase in revenue from RM39.6 million to RM43.5 million due to the higher production from the Sungai Selangor Water Treatment Works Phase I ("SSP1") and from the increase in metered sales at the Langkawi operations. SSP1 saw a huge jump in production by 12.8% (i.e. from 75.34 million m3 (or 819 MLD) to 85.02 million m3 (or 924 MLD) boosted by the completion of the "Projek Menaik Taraf Skim Sungai Selangor Fasa 1 Sebagai Projek Mitigasi Kekurangan Bekalan Air di Selangor, Wilayah Persekutuan Kuala Lumpur dan Putrajaya – Package 2: Construction and Completion of Raw Water Pumping Main and Inter-connection at Matang Pagar Reservoir", which was completed in the previous quarter. Langkawi operations also show an increase in metered sales of 5.7% i.e. from 4.22 million m3 to 4.46 million m3 due to sustained demand for treated water.

The construction segment which contributed substantially to the sharp decline in the Group revenue, saw its contribution dropped drastically from RM37.9 million to just over RM8.6 million following a reduction in the scope of work in the on-going Mengkuang Dam Expansion Project after an assessment was made whereby a component of the project was not be required to be undertaken. As a result thereof, revenue (and estimated construction profits) was revised downwards and adjusted in the current reporting period to reflect the lower contribution from this project. A reduction in the amount of variation order previously recognised in one of the projects was also another factor that contributed to the decline in revenue from the construction division ("Project Revisions").



# **B1** – Analysis of Performance (continued)

As for the waste management segment, revenue was lower by RM1.1 million mainly due to the temporary cessation of operation in the Guanghan San Xin Dui wastewater treatment plant in early July 2013 following damages to the incoming wastewater pipeline caused by torrential flood. Operations are only expected to resume in the first quarter of 2014.

Production from the four municipal wastewater treatment plants with recycled facilities in Yinchuan ("Yinchuan TOT Project") undertaken by a subsidiary, Taliworks (Yinchuan) Wastewater Co Ltd was comparatively higher by 2.4% at approximately 30.76 million m3 (or 334 MLD). Despite the higher volume of wastewater processed, contribution to revenue was lower in the current quarter due to recognition of waiver of value-added tax ("VAT") as Other Income in the current quarter as opposed to inclusion of VAT in revenue previously. Nevertheless, the appreciation of RMB/MYR over the course of one year somewhat blunted the impact from the slide in revenue.

# **Profit**

The Group's profit before taxation ("PBT") recorded a decrease of RM6.3 million to RM9.5 million in the current quarter from RM15.8 million achieved a year ago, primarily attributable to the effect from the Project Revisions as previously described above as well as the impact of discounting effect of trade receivables whereby an additional provision for discounting of about RM2.591 million ( $refer\ to\ Note\ A1(c)(ii)$ ) was made in the current quarter as compared to a reversal of discounting of RM0.424 million made in the corresponding quarter.

Stripping out the effects of the discounting, profit contribution from the water treatment, supply and distribution actually showed an operating profit of RM17.5 million compared to RM16.6 million in the corresponding quarter, which is in line with the higher production and metered sales recorded in SSPI and Langkawi operation respectively. However, higher maintenance and rehabilitation expenses incurred in Langkawi operations during the quarter played a role in reducing the gains from the increase in revenue.

Needless to say, the loss of RM1.9 million recorded in the construction segment in the current quarter was a direct consequence of the Project Revisions. However, it should be noted that the construction projects undertaken remain profitable and no foreseeable losses are anticipated at this juncture.

In the waste management business, although the revenue was lower as compared to previous year, PBT was higher primarily due to the strengthening of RMB/MYR, higher waiver of VAT and reduced operating expenses in the Linhe wastewater treatment plant in the current quarter.

As for the jointly controlled entity, the Group's share of results was higher attributable to the growth in the Average Daily Traffic ("ADT") by 4.9% i.e. from 132,638 vehicles per day to 139,168 vehicles per day as well as primarily from the expenses to dismantle the toll booths arising from the closure of one-bound traffic at the Kajang-Cheras highway and certain re-alignment works along the highway incurred in the corresponding quarter.

# Analysis of Q-o-Q Results

#### Revenue

Compared to the previous quarter, the Group revenue declined by RM21.2 million i.e. from RM85.5 million to RM64.3 million (before taking into account the impact from provision for discounting), mainly attributable to lower contribution from construction as a result of the Project Revisions.

Revenue growth in the water treatment, supply and distribution business was flat at approximately RM43.5 million with SSP1 and Langkawi operations showing marginal variances in production and metered sales respectively.



# **B1** – Analysis of Performance (continued)

In the waste management business, revenue was lower by RM0.5 million. Whilst the production from the Yinchuan TOT Project recorded marginal gains, revenue contribution from this segment declined on account of lower production recorded from both the Guanghan and Tianjin operations.

#### **Profit**

For the current quarter, the Group registered a lower PBT of RM9.5 million compared to RM13.8 million in the previous quarter attributable to declines in contribution from all business segments with the losses in the construction division contributing to a significant decline.

Stripping the effects from the discounting, the water treatment, supply and distribution business recorded an operating profit of RM17.5 million compared to RM18.4 million despite recording almost similar revenue levels. This was due to higher maintenance and rehabilitation expenses incurred in the Langkawi operations.

Due to the weaker performance in waste management sector, the profit contribution was lower compared to the previous quarter.

In the toll highway division, the share of results in a jointly controlled entity did not vary materially from the previous quarter which was consistent with marginal growth in ADT at only 0.2%.

#### **B2** - Current Year Prospects

The operating profit of the Group is largely driven by the performance of the water treatment, supply and distribution business as this segment contributes the bulk of the revenue and profits. The Group expects that SSP1, which is the main contributor to the Group, will be able to run its production close to its design capacity of 950 MLD given that the plant has recently completed an upgrading programme to optimise its treatment capacity. However, the current uncertainties in the outcome of the consolidation of the Selangor water concessionaires may weigh down on the Group's performance given the fair value adjustments are required on deferred consideration from continued delays in receiving payments if the matter is not resolved. Nevertheless, there have been recent media reports that the concerned parties are working towards to resolving the issue.

In the construction segment, the on-going Mengkuang Dam Expansion Project in Pulau Pinang, awarded to the Group for a sum of approximately RM339 million (revised downward to RM303 million in tandem with the reduced contract scope), is expected to contribute positively to the Group. Although there has been a delay in the schedule, the Group is optimistic that it will be able to catch up with the scheduled progress by the second quarter of 2014. To ensure that the division remains viable, it is looking into building up its construction order book by continuously tendering for construction projects, namely in the infrastructure sector.

In the waste management division, the Group is expected to progressively undertake the expansion and upgrading of the four wastewater treatment plants under the Yinchuan TOT Project in 2014 to 2015. The project will continue to negatively impact the Group's performance in the current year due to significant financing and amortisation costs. The temporary cessation of operation in the Guanghan San Xin Dui wastewater treatment plant until the first quarter of 2014 will further exacerbate the losses from this division. In respect of the Linhe wastewater and recycle water treatment facility being constructed under a Build-Operate-Transfer basis, the Group is currently in negotiations with the authorities to take-over the facility and depending on the outcome of the negotiations, the Group may likely provide for impairment in the coming quarters.

# **B3** - Profit Forecasts or Profit Guarantees

Not applicable as no profit forecasts or guarantees were issued or published.



#### B4 - Profit before tax

Included in the profit before tax are the following items:

|   | Current Quarter | Year-to-date |
|---|-----------------|--------------|
|   | 3 Months        | 9 Months     |
|   | <b>Ended</b>    | <b>Ended</b> |
|   | 30 Sept 2013    | 30 Sept 2013 |
|   | RM'000          | RM'000       |
| D.  |                 |              |
| Revenue   |                 |              |
| Provision for discounting on receivables ( $Note A1(c)(ii)$ ) | (5,446)         | (19,135)     |
| Other operating income:                                       |                 |              |
| Interest income   | 148             | 449          |
| Dividend from available-for-sale financial assets             | 106             | 319          |
| Rental income   | 3               | 8            |
| Unwinding of discount on receivables                          | 244             | 733          |
| Reversal of discounting of receivables (Note $A1(c)(ii)$ )    | 2,855           | 10,394       |
| <u> </u>  |                 |              |
| Unrealised foreign exchange gain                              | 550             | 1,314        |
| Realised foreign exchange gain                                | 17              | 100          |
| Realised gain on available-for-sale financial assets          | 60              | 88           |
| Reversal of over-accrual of litigation claims                 | 46              | 2,207        |
| Waiver of value-added tax                                     | 1,158           | 3,792        |
|   |                 |              |
| Cost of operations, administrative and other expenses:        |                 | 44.0.04      |
| Depreciation and amortisation                                 | (4,221)         | (13,381)     |
| Unrealised foreign exchange losses                            | (13)            | (725)        |

Save as disclosed above, the other items required under Chapter 9, Appendix B, Part A(16) of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities") are not applicable.

# B5 - Taxation

| <u>-to-date</u>      |
|----------------------|
| Months <b>Months</b> |
| Ended                |
| pt 2013              |
| RM'000               |
|                      |
| 16,582               |
| (2,188)              |
| 3                    |
| (2,135)              |
| 12,262               |
|                      |

The tax expense is in respect of the estimated Malaysian and foreign income tax charges, overprovision of income taxes in prior years, and deferred tax for the period. The effective tax rate of the Group varies from the statutory tax rate principally due to the non deductibility or taxability, as the case maybe, on expenses not allowed as tax deductions, tax effect of share of results of jointly controlled entities and associate and losses incurred by certain subsidiaries which were not available to be set-off against taxable profits in other companies within the Group.



# B6 - Status of Corporate Proposals Announced But Not Completed

There were no corporate proposals announced but not completed as at end of the reporting period.

#### B7 - Group Borrowings and Debt Securities

Included in the borrowings of the Group are:-

Finance lease liabilities Government loan Term loans (a) Revolving credit (b) Overdraft

| ←Short Term→  |               |               |  |  |  |  |
|---------------|---------------|---------------|--|--|--|--|
| Secured       | Unsecured     | <u>Total</u>  |  |  |  |  |
| <u>RM'000</u> | <u>RM'000</u> | <u>RM'000</u> |  |  |  |  |
|               |               |               |  |  |  |  |
| 59            | -             | 59            |  |  |  |  |
| -             | 3,195         | 3,195         |  |  |  |  |
| 13,712        | -             | 13,712        |  |  |  |  |
| 10,000        | -             | 10,000        |  |  |  |  |
| -             | 2,950         | 2,950         |  |  |  |  |
| 23,771        | 6,145         | 29,916        |  |  |  |  |
|               |               |               |  |  |  |  |

| <u>←Long Term</u> |               |               |  |  |  |
|-------------------|---------------|---------------|--|--|--|
| Secured           | Unsecured     | <u>Total</u>  |  |  |  |
| <u>RM'000</u>     | <u>RM'000</u> | <u>RM'000</u> |  |  |  |
|                   |               |               |  |  |  |
| 658               | -             | 658           |  |  |  |
| -                 | -             | -             |  |  |  |
| 280,228           | -             | 280,228       |  |  |  |
| 20,000            | -             | 20,000        |  |  |  |
| _                 | -             | -             |  |  |  |
| 300,886           | -             | 300,886       |  |  |  |

- (a) Secured by a subsidiary to finance the acquisition of the Yinchuan TOT Project.
- (b) Secured by the Company and is repayable over four equal instalments of RM10 million a year over a duration of four years, commencing from February 2013 to 2016. The facility is secured by a deed of assignment over all dividends payable by a jointly controlled entity and a fixed deposit placement of RM0.25 million.

#### **B8** - Changes in Material Litigations

As at 13 November 2013 (being a date not earlier than 7 days from the date of this Report), the Group is not aware of any significant changes in material litigations of the Company or its subsidiary companies, since the date of the last annual statement of financial position date except as follows:-

- (a) The litigation as described in Note A10(b), which was disclosed as a Subsequent Event under Note 45(B) in the audited financial statements;
- (b) Civil suit by Puresino (Guanghan) Water Co. Ltd., a subsidiary of the Company ("the Plaintiff") against the Defendants: (i) Puresino International Limited ("PIL") (ii) Beijing Puresino Boda Environmental Engineering Co. Ltd. ("BODA") (iii) Miao Dongyuan (iv) Wang Shaoyin (v) Fu Shijun (vi) Li Lu

On 10 January 2013, the Plaintiff received a civil ruling issued by the Deyang City Intermediate People's Court whereby the Deyang City Intermediate People's Court dismissed the Plaintiff's claims and ordered it to bear the case handling fee of RMB66,047 and verification fee of RMB15,000. On 24 January 2013, the Plaintiff filed an appeal to the Sichuan Provincial Higher People's Court whereby the appeal was subsequently dismissed via a civil ruling received on 1 July 2013.

(c) Arbitration between Hua Sheng Construction Group Co. Ltd ("the Applicant") and Ningxia Eco Wastewater Treatment Co. Ltd ("the Respondent"), a subsidiary of the Company

Further to the disclosure made in Note 41(b)(ii) to the audited financial statements, the Applicant had applied for a further arbitration from the China International Economic and Trade Arbitration Commission, Shanghai sub-commission ("CIETAC") and the Respondent had on 15 October 2013 received a new arbitration notice. As this arbitration is at the preliminary stage, the Group is not in a position to determine the financial impact of the arbitration.



# B9 - Earnings Per Share ("EPS")

#### (a) Basic earnings per share

Basic earnings per share is calculated by dividing the profit for the financial period attributable to owners of the Company by the weighted average number of ordinary shares in issue during the financial period.

|   | Curren       | t Quarter    | Year-to-date |              |  |
|---|--------------|--------------|--------------|--------------|--|
|   | 3 Months     | 3 Months     | 9 Months     | 9 Months     |  |
|   | Ended        | Ended        | Ended        | Ended        |  |
|   | 30 Sept 2013 | 30 Sept 2012 | 30 Sept 2013 | 30 Sept 2012 |  |
| Net profit attributable to<br>owners of the Company<br>(RM'000) | 4,997        | 10,836       | 20,235       | 32,563       |  |
| Weighted average number of shares in issue ('000)               | 436,492      | 436,492      | 436,492      | 436,492      |  |
| Basic EPS (sen)   | <u>1.14</u>  | <u>2.48</u>  | <u>4.64</u>  | <u>7.46</u>  |  |

# (b) Diluted earnings per share

Diluted earnings per share is calculated by dividing the profit for the financial period attributable to owners of the Company by the weighted average number of ordinary shares in issue during the financial period adjusted for potential dilutive ordinary shares from the exercise of ESOS options.

The diluted earnings per share is the same as basic earnings per share calculated above as the ESOS options are anti-dilutive.

# B10 – Dividends

The Board is not recommending any dividend payment for the current quarter.

# **B11 – Deposits, Bank and Cash Balances**

At the end of the reporting period, foreign currencies equivalent to approximately RM7.1 million held in subsidiaries in the People's Republic of China is subject to the exchange control restrictions of that country. The restrictions will only apply if the monies are to be remitted outside the country.



# B12 -Supplementary Information Disclosed Pursuant to the Listing Requirements of Bursa Securities

On 25 March 2010, Bursa Securities issued a directive to all listed issuers pursuant to Paragraphs 2.06 and 2.23 of the Bursa Securities Main Market Listing Requirements. The directive requires all listed issuers to disclose the breakdown of the retained earnings or accumulated losses as of the end of the reporting period, into realised and unrealised profits or losses.

On 20 December 2010, Bursa Securities further issued guidance on the disclosure and the prescribed format of disclosure.

The breakdown of the retained earnings of the Group into realised and unrealised profits or losses, pursuant to the directive, is as follows:

|  | Current Quarter Ended 30 Sept 2013 RM'000 | Preceding Quarter Ended 30 June 2013 RM'000 |
|--|---|---|
| Total retained earnings of Taliworks and its subsidiaries:         |   |   |
| - Realised profits   | 279,060                                   | 282,698                                     |
| - Unrealised profits   | 11,247                                    | 9,943                                       |
|  | 290,307                                   | 292,641                                     |
| Total share of retained earnings from associate:                   |   |   |
| - Realised profits   | 4,253                                     | 4,067                                       |
| Total share of retained earnings from jointly controlled entities: |   |   |
| - Realised profits   | 77,811                                    | 75,013                                      |
| - Unrealised losses  | (15,110)                                  | (14,576)                                    |
| Total Group's retained earnings                                    | 357,261                                   | 357,145                                     |
|  |   |   |

# **B13** – Reclassification of Comparatives

Certain comparatives have been reclassified to conform to the current year's presentation as follows:

|                                  | As previously | Reclassification | Restated |
|----------------------------------|---------------|------------------|----------|
|                                  | stated        |                  |          |
|                                  | <u>RM'000</u> | <u>RM'000</u>    | RM'000   |
| 3 months ended 30 September 2012 |               |                  |          |
| Revenue                          | 91,006        | (3,866)          | 87,140   |
| Other operating income           | 1,455         | 3,866            | 5,321    |
|                                  |               |                  |          |
| 9 months ended 30 September 2012 |               |                  |          |
| Revenue                          | 215,094       | (23,155)         | 191,939  |
| Other operating income           | 3,995         | 23,155           | 27,150   |

The above is in relation to the reversal of discounting of receivables reclassified from revenue to other operating income.



# **B14 - Changes in Accounting Policy in a Jointly Controlled Entity**

During the previous financial year, a jointly controlled entity changed the accounting policy in calculating the amortisation base for intangible assets comprising the highway concession. The jointly controlled entity adopted this change to provide a better reflection of the manner in which the benefits from the highway concession is utilised over the concession period. The change in amortisation method also aligns the basis with that of the industry.

In accordance with MFRS 108: "Accounting Policies, Changes in Accounting Estimates and Errors", the change in the amortisation base for intangible assets has been applied retrospectively and comparative figures have been restated as follows:

|                                | As previously | Effects of    | Others        | <u>As</u>     |
|--------------------------------|---------------|---------------|---------------|---------------|
|                                | stated        | change in     |               | restated      |
|                                |               | accounting    |               |               |
|                                |               | <u>policy</u> |               |               |
|                                | <u>RM'000</u> | <u>RM'000</u> | <u>RM'000</u> | <u>RM'000</u> |
| At 1 January 2012              |               |               |               |               |
| Statement of changes in equity |               |               |               |               |
| Equity                         |               |               |               |               |
| Retained earnings              | 277,537       | 22,907        | 31            | 300,475       |

#### **B15 – Authorisation for Release**

This Interim Financial Report for the current quarter and financial period ended 30 September 2013 has been seen and approved by the Board for public release.

By Order of the Board Chua Siew Chuan (MAICSA 0777689) Yeow Sze Min (MAICSA 7065735) Company Secretaries 20 November 2013

For more information on **TALIWORKS CORPORATION BERHAD**, shareholders and the general public can access the Company's website at <a href="http://www.taliworks.com.my">http://www.taliworks.com.my</a>. The Company had participated in the CMDF-Bursa Research Scheme to facilitate greater investors' understanding of the Group. Previous copies of independent research reports on the Company can be downloaded from <a href="http://www.bursamalaysia.com">http://www.bursamalaysia.com</a>